

## Corporate Recovery, Asset Realisations and Asset Based Lending



### Points of interest

- Accuracy, speed, experience and commercial awareness are essential when undertaking corporate recovery projects.
- Online sales are the most cost effective approach to asset disposal.
- Asset based lending provides an alternative route to funding.

- Inventory analysis
- Third party asset appraisals
- Pre-appointment investigations
- Marketing and realisation advice
- Site occupation advice
- Retention of title claims handling
- Business brokerage
- Contract negotiations
- Asset realisations
- Trading assistance

Charterfields has extensive knowledge of procedures for maximising realisations for business assets and resolving the complexities surrounding insolvency and corporate recovery.

We provide a comprehensive and sophisticated approach to instructions and we strive to exceed expectations.

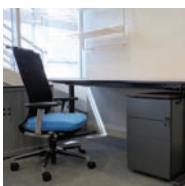
### Corporate Recovery

Charterfields provide a wide range of asset based services covering:-

- Royal Institution of Chartered Surveyors [RICS] compliant valuations
- Comprehensive business overview
- Analysis of contracts
- Valuation of intangible assets

Our valuation reports for insolvency practitioners are uniquely tailored to the individual client and project. We recognise that clients require different levels of detail and styles of approach, depending upon the wider aspects of each case and, as a result, we take time, at the outset, to ensure that we have a thorough understanding of requirements.

We understand our clients' requirements under SIP 16 and frequently produce supplementary reports matching the requirements set out by the Insolvency Service in respect of valuation and marketing advice and justifications in Pre-pack Administrations.



### **Business Brokerage**

Business sales, whether by a sale of the shares or a transfer of the undertaking by way of a sale of the assets, can typically include property, machinery and equipment, stock, work-in-progress, intellectual property and contracts. Our dedicated team has a proven track record in optimising realisations for solvent or insolvent businesses, particularly in short time frames.



### **Asset Realisations**

We offer a number of alternative routes to market including private treaty, tender sale and on-site auctions, as well as conducting regular online auction sales with global reach, to provide bespoke services to meet our clients' specific needs, whilst maximising returns and minimising costs.

### **Asset Recovery**

Often assets need to be recovered and secured at short notice, such as where there is landlord pressure in the event of a default, and we are able to provide a swift solution to this potentially problematic situation, using appropriately trained and approved contractors to recover and securely store a variety of assets pending disposal.



### **Asset Based Lending**

Asset based lending is supplementary to the more traditional forms of secured lending often found in manufacturing and commercial businesses.

Charterfields regularly acts for many of the world's leading lenders and, whether it be a formal valuation or a desk-top appraisal of a group of assets or a single asset, our valuation reports are fully RICS compliant.

Our reports include a market overview of the relevant industry sector, appropriate remarketing periods in the event of default, and advice on specific borrower requirements which deliver accurate, informative and focused advice in challenging timescales.



#### **Our services cover:-**

- Market sector overview
- Specific borrower requirements
- Assets tagging and photographic records
- Re-inspections
- Site occupation issues
- Production and manufacturing machinery and equipment
- Site service installations
- Industrial fixtures and fittings
- Office furniture and equipment
- Asset collection and storage
- Tooling, jigs, moulds and patterns
- Stock inventory
- Transport

